



**WELCOME!!! WE WILL START AT 11:02AM ET (8:02AM PT)
YOU SHOULD BE HEARING MUSIC!!!**

QUICKBOOKS AND NEON: A MATCH MADE IN HEAVEN (SERIOUSLY!)

**Get Social Use Hashtag #QBME
Twitter: @QBMadeEasy
@GreggBossen**

Your Presenters



Gregg Bossen, CPA
*QuickBooks Made Easy
for Nonprofits*
Founder & CEO



Laura Block
Product Owner
NeonCRM

About Our Instructor

- ▶ Certified Advanced QuickBooks ProAdvisor®
- ▶ Specializes in Industry Specific Training
- ▶ Author of QuickBooks® Made Easy™ for Nonprofits
- ▶ National Trainer - seminars around the country



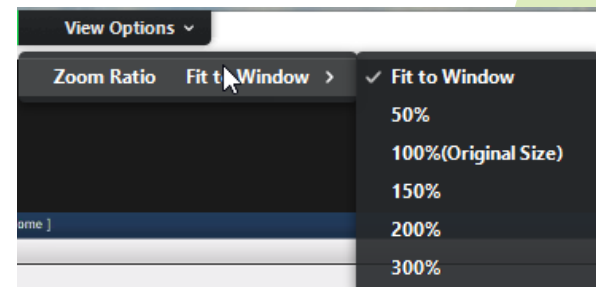
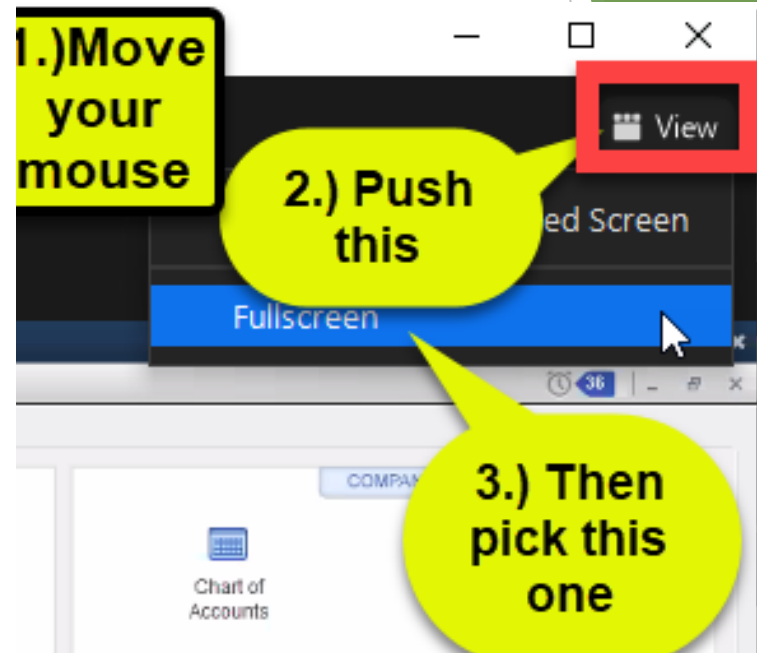
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TO MAKE SCREEN BIGGER IN ZOOM

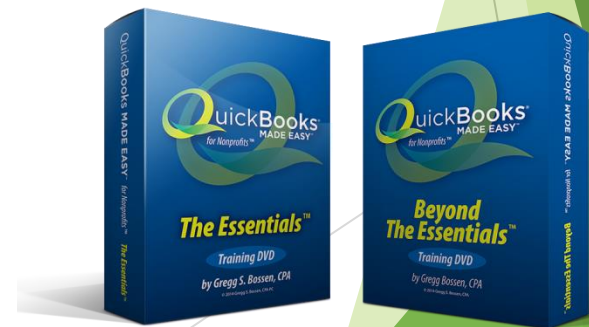
- MOVE YOUR MOUSE AROUND
- LOOK FOR “VIEW”
ICON ON TOP RIGHT
- SELECT “FULL
SCREEN”



What We Do

Train & Support Nonprofits using QuickBooks

- ❑ Streamable Training Products
- ❑ Nonprofit QB Tech Support
- ❑ Live Seminars/Webinars across the country



New Nonprofit Services

Quick Look

<https://quickbooksmadeeasy.com/product/quick-look/>

Check Up

<https://quickbooksmadeeasy.com/product/check-up/>

File Setup

<https://quickbooksmadeeasy.com/product/file-setup/>

QuickBooks Migration

<https://quickbooksmadeeasy.com/product/quickbooks-migration-services/>

Mapping to QuickBooks

<https://quickbooksmadeeasy.com/product/neon-little-green-light-mapping-to-quickbooks/>

Donor Database Import

<https://quickbooksmadeeasy.com/product/donor-database-import/>

The logo for QuickBooks Nonprofit Services is displayed in a dark green rectangular box. The text "QuickBooks® Nonprofit Services" is written in white, with "QuickBooks®" on the top line, "Nonprofit" on the second line, and "Services" on the third line.

QuickBooks®
Nonprofit
Services

Upcoming Webinar: Deep Dive Into Tracking Restricted Grants in QuickBooks Desktop

\$119 with \$40 off coupon code: NEON40 (reg. \$159)

- How and where to set up your grantors
- How to enter grant revenue
- How to point expenses to a grant
- How to allocate P/R to a grant
- How to enter grant budgets
- How to generate and memorize reports on your grants
- How to deal with future year grants received this year that make it look like you made much more money than you did

FOR QUICKBOOKS DESKTOP USERS

Thursday, May 5

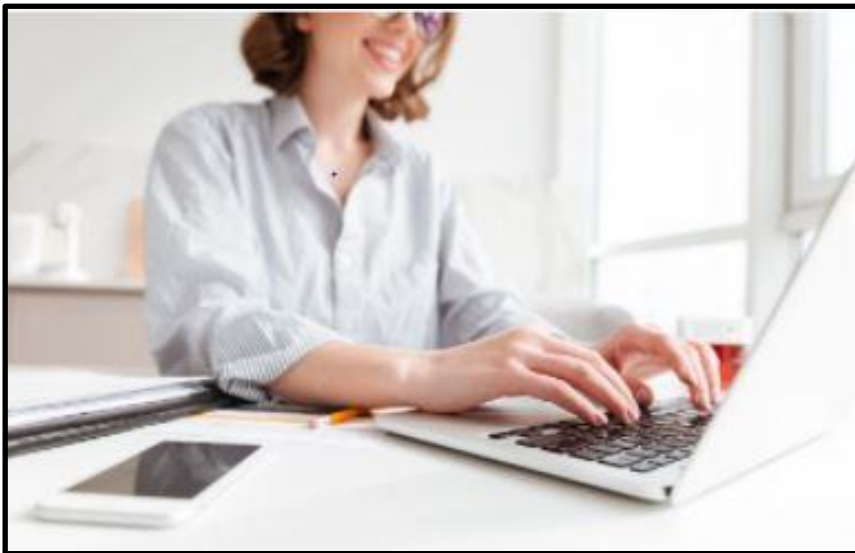
1:00 - 3:00pm ET

<https://bit.ly/3y0cqjd>

More Webinars to be Announced!!

Upcoming 3 Day Webinar Series QuickBooks Made Easy for Nonprofits

A Comprehensive Training for Nonprofits
\$259 with \$40 off coupon code: NEON40 (reg. \$299)



FOR QUICKBOOKS DESKTOP USERS
Tuesday, May 24 - Thursday, May 26
2:00 - 4:30pm EST
<https://bit.ly/3HOZRso>

FOR QUICKBOOKS ONLINE USERS
Tuesday, May 31 - Thursday, June 2
2:00 - 4:30pm EST
<https://bit.ly/3vLYgB8>

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Special Offer!

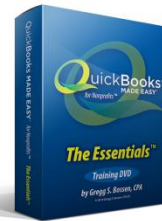
Ends 5/7/2022 at 11:59PM PT

- The QuickBooks Online Essentials or Beyond the Essentials for only \$149

Code: NEON149

Get The Essentials or Beyond the Essentials Training!

Normally: \$229.95 Each

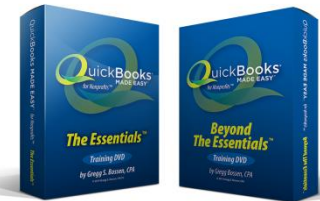


- QuickBooks Made Easy - The Bundle for only \$298

Code: NEON298

Includes The Essentials & Beyond the Essentials Training!

Normally: \$399.95



- Tech Support for 1 Year \$299

Code: NEONTS299

Normally: \$499.00



Today's Agenda

- ✓ **Why Sync Neon with QuickBooks?**
- ✓ **Which QuickBooks Products does Neon sync to?**
- ✓ **Getting QuickBooks Ready**
 - ✓ **Understanding Entering Income in QuickBooks**
 - ✓ **Getting the lists set up correctly**
- ✓ **Setting up the sync**
- ✓ **Running the sync**
- ✓ **Syncing Issues**

Why sync with QuickBooks?



THAT'S EASY!!!!

- ✓ **NO MORE DOUBLE ENTRY**
- ✓ **NO MORE RECONCILING
TWO SYSTEMS**

Which QuickBooks Products?

NEON SYNCs WITH (US versions):

- ✓ **QUICKBOOKS ONLINE ADVANCED**
- ✓ **QUICKBOOKS ONLINE PLUS**

Understanding Entering Income in QuickBooks and List Setup

Entering Income Methods

- **LUMP BY CATEGORY METHOD**
 - **ALREADY USING ANOTHER DATABASE (DONOR/MEMBER MANAGEMENT)**
 - **THAT DOESN'T SYNC WITH QUICKBOOKS**

- **INDIVIDUAL METHOD**
 - **NEED TO USE QUICKBOOKS AS A DATABASE**

- **SYNC METHOD**
 - **USING ANOTHER DATABASE**
 - **THAT DOES SYNC WITH QUICKBOOKS**

Workflow...



INCOME GOES INTO NEON CRM

- ENTERED MANUALLY
- CAME FROM NEONCRM ONLINE PAYMENT



Sales Receipt #5

Customer: Ashford, Parker and Faith | Email: [redacted] | Col/Re: \$1

Deposit amount of \$100.00 was deposited on 10/13/2021

Billing address: Mr and Mrs. Parker and Faith, Ashford, 489 Stony Brook Road, Ga, Atlanta, GA 30327

Sales Receipt date: 10/13/2021

Payment method: Undeposited Funds

#	SERVICE DATE	PRODUCT/SERVICE	DESCRIPTION	QTY	RATE	AMOUNT
1		Donations and Grants Individual C		1	100	100.00

NEON CREATES SALES RECEIPTS



Bank Deposit

Account: Checking | Balance: \$145.00

Tags: [redacted]

Select the payments included in this deposit

RECEIVED FROM	DATE	TYPE	PAYMENT METHOD	MEMO	REF NO.
<input checked="" type="checkbox"/> Ashford, Parker and Faith	10/13/2021	Sales Receipt	[redacted]		
<input checked="" type="checkbox"/> Adams, Delphine	10/13/2021	Sales Receipt	[redacted]		

Total: 165.00 | Selected Payments Total: 165.00

Account: Credit Card Merchant Fees | Description: [redacted] | Amount: -20.00

Other funds total: -20.00

YOU RECORD BATCH DEPOSIT



Setting Up the Sync

Setting Up the Sync

- ✓ **Connect Neon to QuickBooks**
- ✓ **Format Names and Transactions**
- ✓ **Upload lists to Neon from QuickBooks**
- ✓ **Map Tender Types**
- ✓ **Map Desired Transaction Fields**
- ✓ **Map Tax, Shipping, and Discounts
(if applicable)**

Running the Sync

DEMO

Syncing Issues and How To Deal With Them

Syncing Issues

- ✓ **TRANSACTIONS ENTERED IN BOTH PLACES MANUALLY**
 - **DUPLICATE TRANSACTIONS**
 - ✓ ESTABLISH A POLICY THAT ALL INCOME STARTS IN NEON - ONE WAY!
- ✓ **NEON TRANSACTION POINTED INCORRECTLY IN NEON**
 - ✓ CORRECT IN QUICKBOOKS - DON'T RE-SYNC
- ✓ **DUPLICATE CUSTOMER NAME BEING ADDED IN QUICKBOOKS**
 - ✓ NEON IDENTIFIES CUSTOMERS BY NAME ONLY. MERGE THE DUPLICATE NAME.
- ✓ **QB DESKTOP CAN BE LIMITED BY NETWORK AND CONNECTION HEALTH**
 - ✓ RE-SYNCING LATER IN SMALLER BATCHES

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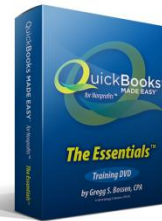
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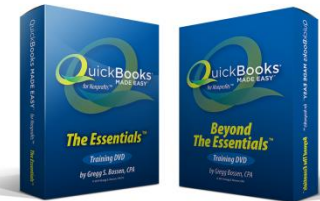


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